



Minnesota Grain and Feed Association 103rd Annual Convention & Trade Show February 6-9, 2010 Verizon Wireless Center, Mankato

Saturday, February 6, 2010

- Noon MGFA Combined Committee Luncheon & Meeting
– Feed and Advisory Committee members invited to participate
- 1:30 – 2:30 p.m. Board of Directors Meeting
- 3:00 – 7:30 p.m. Pre-Convention Tour to New Ulm **(SOLD OUT)**
– *Sponsored by: Carlson Highland & Company and Berens Rodenberg & O'Connor, New Ulm*
– The tour takes you to the historic city of New Ulm and will include a tour of the city; a visit to Schell's Brewery, the second oldest brewery in the United States; and, will culminate with dinner at one of New Ulm's infamous German restaurants. The tour cost is \$30/person and buses will be departing from the Verizon Wireless Center (participation will be limited).



Sunday, February 7, 2010

- 11:00 a.m. - 4:30 p.m. Convention Registration – Verizon Wireless Center, 1st Floor
– *Lanyard Sponsor: ADM-Benson Quinn*
– *Badge Sponsor: CHS – Oilseed Processing*
- 1:30 – 5:00 p.m. Trade Show “Grand Opening” – Verizon Wireless Center, Arena
– Featuring approximately 100 exhibitors and offering attendees a one-stop (product and service) shopping opportunity, complimentary food and beverage and chances to win a nice array of fine prizes.
– *Trade Show Food Sponsored by: Railworks Track Systems Inc. and Schlagel Inc.*
- 5:00 – 9:30 p.m. Super Bowl Party Gala – Mankato City Center Hotel, poolside
– The event will feature the game on the big screen, an endless supply of food and beverage and the participation of 6-7 hospitality suites, offering their own party treats and game related activities. Cheer on your favorite team in the company of your industry friends and colleagues.
– *Sponsored by: DM&E Railroad and CoBank*



- 5:00 p.m. – Midnight Hospitality Suites Open – Mankato City Center Hotel, poolside
- Ag Processing, Inc.
 - ADM-Benson Quinn
 - ADM Mankato
 - LeMar Industries
 - Carlson Highland Co. (including Berens, Rodenberg & O'Connor and Kemske Paper Co.)
 - Victor Lundeen Company

Monday, February 8, 2010

- 7:30 a.m. – 4:00 p.m. Convention Registration – Verizon Wireless Center, 1st Floor
- 7:00 a.m. – 4:00 p.m. Daily Hospitality Room Open to Members – Verizon Wireless Center, 2nd floor, Room 241
– Hosted by Land O' Lakes Business Development Services
- 7:30 – 8:45 a.m. Trade Show Re-Opens – Verizon Wireless Center, Arena
- 8:45 – 11:00 a.m. Opening General Session of the 103rd Annual Convention – Verizon Wireless Center, Banquet Hall West

- The 103rd Annual Meeting of MGFA
- 2010 MGFA Community Service Award Ceremony
- 2010 MGFA Century Club Inductees Announced
- **“When Pigs Fly”** – Especially in these turbulent times, you must look for the possibilities. Opportunities abound for agriculture once you realize that the pace, the people, the process and the products have all changed.
 - Jolene Brown, one of the nation’s premier agriculturalists



- **“An Insiders View of Congressional Actions Impacting Our Personal and Professional Lives”**
 - First District Congressman Tim Walz, member of the House Agricultural Committee, House Transportation and Infrastructure Committee and House Veterans Affairs Committee
- **“Nimble Navigating Market Challenges”**
 - John Johnson, CEO, CHS Inc., St. Paul



- 9:45 a.m. Spouse Brunch (separate ticketed event)
– Verizon Wireless Center, Reception Hall, 1st Floor



The brunch will feature an elegant meal, the awarding of numerous gifts provided by industry sponsors and a very entertaining presentation by one of the premier agriculturalists in the nation, Jolene Brown. Jolene will be providing her unique, thought-provoking and captivating perspectives in a session entitled, “Who’s Hiding the Humor”.

- Event support provided by: Ag Processing, ADM-Benson Quinn, Country Hedging, Hansmeier & Sons, Hogenson Construction of ND, and VAA, LLC

- 11:00 a.m. – 1:00 p.m. Trade Show Re-opens and Concludes – Verizon Wireless Center, Arena
- Includes a complimentary luncheon buffet and the awarding of MGFA and exhibitor prizes.
 - *Lunch Sponsored by: ADM-Benson Quinn, ADM Processing-Mankato, and Federated Insurance*

1:15 – 2:15 p.m. Concurrent Sessions – Verizon Wireless Center:

1) “Variable Storage Rate – Merchandising Impacts (Convergence)” – Banquet Hall East

Volatility in price has placed a higher dependency on capital for inventory financing. Does hedging still work?

- Ben Peters, Merchandising Specialist, Advance Trading, Inc., Bloomington, IL

“Commercial Vehicle Operation and Enforcement Issues”

- Captain Ken Urquhart, District Commander Minnesota State Patrol, Commercial Vehicle Enforcement Section

2) “Global Soybean Supply and Demand Situation” – Banquet Hall West

- John C. Baize, President, John C. Baize and Associates, Falls Church, VA
- *Presentation sponsored by MN Soybean Research & Promotion Council*



BREAK – *Sponsored by: Michigan Millers Mutual Insurance Co., Center Lobby, 1st Floor*

1:15 – 3:00 p.m. Spouse Session – **“Beading Basics”** – Verizon Wireless Center, 2nd Floor, Room 243 **(Participation is limited and participants need to be pre-registered. Registration for the session is available at the convention registration desk)**

- A local business called Sticks and Stones will share with attendees, the basics of beading and work with individuals in creating a beaded piece of jewelry.

2:30 – 3:30 p.m. General Session – Verizon Wireless Center, Banquet Hall West

“The Importance of Railroad Transportation for the US Economy”

- Matthew Rose, Chairman, President and CEO, Burlington Northern Santa Fe Railway, Fort Worth, TX



3:30 – 4:15 p.m. Concurrent Sessions – Verizon Wireless Center:

1) “Challenges and Opportunities for Cooperative Directors”
– Banquet Hall West

- Gregory McKee, Assistant Professor / Director, Quentin Burdick Center for Cooperatives, NDSU, Fargo, ND



2) Operational Roundtable Open Discussion – Banquet Hall East

- Topics to include **1)** a discussion concerning how to develop an effective debt collection process within your firm, **2)** safety compliance issues of concern, and more...

4:15 – 6:30 p.m. Member Reception – Verizon Wireless Center, Reception Hall, 1st Floor (complimentary)

- The reception is designed to provide for some added member networking and camaraderie and will include heavy hors d’oeuvres, beverages and entertainment.
- *Sponsored by: Gislason & Hunter LLP, New Ulm*

- 5:30 p.m. – Midnight Hospitality Suites Open – Mankato City Center Hotel
- Victor Lundeen Company
 - Carlson Highland Co. (including Berens, Rodenberg & O'Connor & Kemske Paper Co.)

Tuesday, February 9, 2010

- 8:30 – 10:30 a.m. Closing Convention Breakfast (separate ticketed event) – Verizon Wireless Center, Reception Hall, 1st Floor
- The closing breakfast will include the usual hearty breakfast and will feature well known speaker, writer, storyteller and humorist Al Batt, who will lead us on an inspiring and entertaining journey.
 - *Sponsored by: MN Corn Growers Association*



**2011 Convention
Duluth Entertainment Convention Center
February 3-5, 2011**